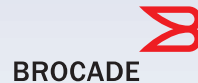


Strong relationships with cutting edge manufacturers.

VarData currently represents, and work closely with, the following suppliers:



"We are fortunate to work with a select team of channel partners like VarData who are growth-oriented, technically apt, and attentive to customers."

Cameron van Orman
Senior Director of Channel Marketing
BlueArc

Indirect Partners

VarData also has experience with equipment from many additional suppliers in the secondary market. We can test, integrate, and inventory equipment from these indirect partners:

Servers:	HP, IBM, Sun
Switches:	Cisco, Extreme, Force10, HP, Nortel
Routers:	Alcatel, Cisco, Nortel
Storage:	EMC, IBM, Network Appliance
Transport:	Adtran, Alcatel, Calix, Ciena, Cisco, Fujitsu, Lucent, Marconi, NEC, Nortel, Occam, Redback, Turin
Cross-connect:	ADC, CAC, NEC, Nortel, RAD, Telco Systems, Telect
Power:	ADC, Hendry, Lucent, Marconi/Lorain, Nortel, Telect, Valere
Switching:	Alcatel, Excel, Lucent, Nortel, Siemens, Sonus
DACS:	Alcatel, Eastern Research, ECI/Tadiran, Lucent, Tellabs, Zhone
Access:	AFC/Tellabs, Alcatel/DCS, Cisco, Copper Mountain, Fujitsu, Lucent, Next Level/Motorola, Nortel, PairGain, Reltec, Zhone
Others:	Ditech, Glenayre, Newbridge, Newton, Octel, StrataCom, Westcom, Westell